ELICIT $ALES

Click on the image of the class you wish to take.



What is Elicit Selling?
This post-AI approach to value-added selling can put sales professionals back in control of the sales process.



All companies are sales-driven. When everyone in your organization understands their role in sales, it becomes a sales-focused business.



Continuous Quality Improvement (CQI) in sales requires ongoing coaching and training. AI will continuously advance your Elicit skills on every sale.



Can you give us some examples of elicitation statements? In this video, you will see nine strategies for using Elicit Sales.



COMING NEXT

Chuck Reaves, CSP, CPAE, CSO
Chuck@ChuckReaves.com